



A High Profile Government Facility Project

IS EXECUTED ON SCHEDULE AND WITHIN QUOTA, RESULTING IN SATISFIED CUSTOMERS

Company

Tri-State Drywall, Inc.

Industry

Interiors

Company Size

125

Location

Rockville, Maryland USA

Website

www.tristatedrywallinc.com

Project for

Defense Health Headquarters

Project Length

1 year

Project Value

\$3 million

On Center Software Solution

On-Screen Takeoff®
Quick Bid

Founded in 1977, Tri-State Drywall (TSD) serves the Washington, D.C. Metropolitan area as a commercial drywall subcontractor specializing in hanging, framing, acoustical ceilings, and insulation. The family run company was originally started by Maurice Guay and Jacques Pare. Today it is run by Daniel Guay, President and Michael Guay, Head of Field Operations. “Customer Satisfaction is our First Priority”—this motto became engraved in Tri-State during the early 90’s where, like many other companies, TSD came to define quality as, “on time”, “within budget”, and “to the satisfaction of the customer”. Quality starts with happy, experienced, and safety focused employees. Standards including drug testing, safety training, and first aid/CPR certification were implemented at TSD to emphasize this focus. A focus on the employees and the customers drives loyalty on all fronts. This same quality and loyalty carries over to TSD’s relationship with suppliers, General Contractors, Owners, and Architects—many for as long as the past 10 to 20 years. Being the ‘Subcontractor of Choice’ is something TSD hears often, which brings a strong sense of pride. Another investment that TSD made to improve its delivery and quality of service is in construction automation. TSD leverages On Center Software’s On-Screen Takeoff® (OST) and Quick Bid (QB).

7700 ARLINGTON BLVD.

The address ‘7700 Arlington Blvd.’ speaks for itself— it is now the Defense Health Headquarters (DHHQ). The facility in Falls Church, Virginia is comprised of three interconnected buildings originally completed in the 1950s and 1980s. The facility was completely redesigned and renovated (interior and exterior) by GBA Associates using modern, energy efficient design principles and elements to create a first class facility, once again, under the requirement of Base realignment and closure process known as BRAC BP 198 (congressional direction) act of 2005. Davis Construction, the GC on the project, turned to highly-skilled contractors such as Tri-State Drywall to complete the high profile project. The lease by the Defense Department’s Medical Command Headquarters is considered the largest lease in Northern Virginia. The facility houses the Navy, Army, Air Force, and TRICARE Management Activity—all part of the DHHQ location. TSD specializes in challenging projects and DHHQ is a good example of that.

The project included cold formed framing, rehabilitation; the old existing walls were augmented on the interior to sustain blast proof construction (special light gauge framing, flat metal, braces, clips, etc.). The walls were constructed then hung which was challenging to snap the four-foot panels together.

SUBCONTRACTOR OF THE YEAR

Tri-State Drywall prides itself on the quality of work and loyalty displayed to its employees, customers, and suppliers. TSD has been recognized as the 2008 DC Metropolitan Subcontractor of the Year. TSD's expertise encompasses acoustical ceilings, insulation, drywall, finishing, structural framing, and interior metal framing. The company also has experience with specialty materials including glass fiber reinforced gypsum and cement (GRFG, GRFC), aluminum columns, coves, reveals, fabric covered acoustical wall panels, and custom metal ceiling systems. Other TSD capabilities include high security construction for public and private projects, and sound-sensitive projects. OST and QB played an integral role in doing the quantity measurements and bid estimation to ensure that the right materials were ordered and any change orders would be included, allowing TSD to maintain the highest quality on budget and within schedule.

On Center Software, Inc., is a privately held company providing software and training to construction industry professionals for over 24 years. Located in The Woodlands, Texas, the company's mission is to transform the takeoff, estimating, and labor-tracking experience with comprehensive software solutions that turn winning bids into profitable projects. On Center Software solutions include On-Screen Takeoff®, Quick Bid, and Digital Production Control™. Customers in the United States, Canada, Australia, New Zealand, United Kingdom, South Africa, and 60 other countries around the world leverage On Center Software's internationally recognized solutions. For more information about On Center Software, call 866.627.6246 or visit www.oncenter.com.