



## Quick Bid and On-Screen Takeoff Pay Off for Houston-Based Specialty Contractor

Marek Brothers Has Bid or Project-Managed Every Job Since 1990 Using Technology from On Center Software

On Center Software has hundreds of companies that depend on its cutting-edge technology for accurate take-offs, precise estimating and competitive bidding. One such company is Marek Brothers Systems, a Houston-based commercial and residential construction firm that has been in business for 72 years. Founded in 1938 as pioneers of gypsum wallboard products, Marek Brothers Systems has steadily expanded operations with multiple office locations throughout the southern United States. Today, this family-owned

Marek Brothers for 24 years. As the Drywall Sales Manager and Chief Estimator, Nevlud's responsibilities include customer relations and bid coordination. Nevlud first used Quick Bid in 1988 and quickly embraced the powerful new technology from On Center Software. "Since 1990, every Marek Brothers project has either been bid or project-managed with Quick Bid," says Nevlud. As for takeoffs, he has used On-Screen Takeoff® exclusively since 2004.

One project on which Nevlud used both Quick Bid and On-Screen Takeoff was the Discovery Tower in downtown Houston, a 30-story Gold LEED Pre-certified building with an aggressive 16-month schedule. Marek Brothers Systems was



company is the industry leader in residential and commercial interior construction.

Phil Nevlud has been with

awarded the subcontract for drywall and acoustical ceilings.

"Almost immediately after construction began, On-Screen



Marek Brothers managed its subcontract for Houston's Discovery Tower with On Center Software.

Takeoff started to show its value," Nevlud recounts. "As the building was coming out of the ground, a potential tenant wanted to know the cost impact (within 48 hours) of increasing floor heights, adding additional stairs, and reconfiguring the core layout."

Forty-eight hours is a tough turnaround for any recalculation, but the breadth of changes requested in this particular case would have been impossible using a less robust software solution. With On-Screen Takeoff's powerful toolset, however, Nevlud was able to overcome the possibility of massive overtime and sleepless nights, responding to the potential tenant within the allotted timeframe. "By utilizing On-Screen Takeoff's many features," Nevlud explains, "we were able to provide comprehensive pricing to various scenarios, which the owner was able to see and validate."

Marek Brothers has enjoyed a tremendous ROI with its purchase of On Center Software's Quick Bid and On-Screen Takeoff solutions. "We know that by providing colored

drawings which identify the limit and scope of work to be done, On-Screen Takeoff and Quick Bid have helped our team to communicate more efficiently and eliminate 'go backs,'" says Nevlud.

### QUICK COMMUNICATION

In addition to a strong increase in customer satisfaction, Marek Brothers also credits On Center Software with a dramatic improvement in interoffice communications via company-wide standardization on the Quick Bid and On-Screen Takeoff estimating and bidding solutions.

"With offices in Atlanta, Dallas, Austin, San Antonio, Harlingen, and Houston," says Nevlud, "On-Screen Takeoff and Quick Bid have helped Marek Brothers standardize our estimating process and allow accurate information to be shared between branches."

For more information on how On Center Software solutions for bidding, estimating and take-offs can enhance your business operations, visit [www.OnCenter.com](http://www.OnCenter.com).



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